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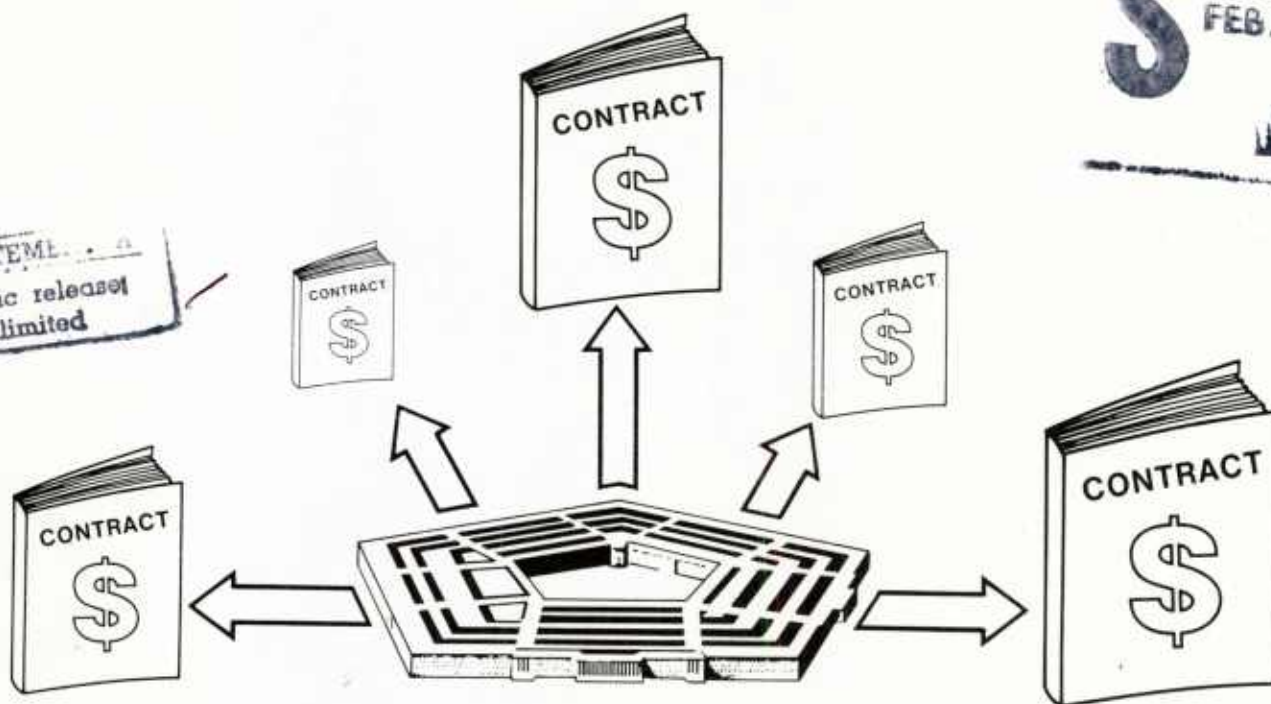
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Department of Defense
**PRIME CONTRACT AWARDS,
SIZE DISTRIBUTION**

Fiscal Year 1986



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PRIME CONTRACT AWARDS SIZE DISTRIBUTION

Fiscal Year 1986

Department of Defense
Washington Headquarters Services
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FOREWORD

Prime Contract Awards, Size Distribution is published annually and provides information on Department of Defense contract awards by size and:

- 1) Military Department;
- 2) Type of Contract;
- 3) Extent of Competed Procurement;
- 4) Kind of Action;
- 5) Selected Procurement Programs; and
- 6) Labor Standard Statutes.

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INTRODUCTION

This report provides data on prime contract actions (PCA's) over \$25,000 awarded by the Department of Defense (DOD) in Fiscal Year (FY) 1986. For reporting purposes, contracts have been distributed by dollar value into 11 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including awarding agency, type of contract involved, extent of competed procurements, kind of contract action taken, selected procurement programs, and labor standard statutes. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,000, \$50,000 to \$99,000) while Tables 2 through 7 present data in cumulative categories (e.g., \$25,000 or more; \$50,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DOD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DOD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1986 would require examining approximately 32,000 transactions. These data can also be used to identify trends in DOD procurement, e.g., to identify which one of the various types of contracts was most frequently awarded (in terms of number of contract actions) during FY 1986.

Beginning in FY 1986, two new tables, for selected procurement programs and labor standard statute statistics, are being presented. It should also be noted that in FY 1986, Table 4 has been changed to report the latest methodology for computing the extent of competed data.

NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Information on the types of contracts or kind of

action is not compiled on these purchases. Intragovernmental actions of \$25,000 or more (those actions placed by DOD with other Federal agencies, except as footnoted in Table 4) are also excluded from this report, as are foreign military sales (FMS) actions (actions placed by DOD in support of foreign governments).

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$25,499 is rounded down to \$25,000, while a transaction of \$25,500 is rounded up to \$26,000. Due to this rounding process, totals may not add up.

HIGHLIGHTS

As indicated above, with the exception of Table 4, data in this report exclude all actions of \$25,000 or less as well as those intragovernmental and FMS actions of more than \$25,000. All DOD prime contract awards (over and under \$25,000) in FY 1986 totaled \$158,829 million. This is a decrease of \$4,896 million or 3.0 percent less than FY 1985. These FY 1986 awards totaled 14,441,563 actions, which is a decrease of 238,370 actions from the FY 1985 figure.

As shown in the following table, this report covers 86.6 percent of the procurement dollars and 1.7 percent of the actions awarded in FY 1986.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<u>TOTAL</u>	<u>14,441,563</u>	<u>100.0</u>	<u>\$158,829</u>	<u>100.0</u>
Included in Report	238,688	1.7	137,543	86.6
Excluded from Report:				
All Actions Less Than \$25,000	14,180,721	98.2	13,087	8.2
Intragovernmental/FMS Actions Over \$25,000	22,154	.2	8,199	5.2

Prime Contract Awards by Awarding Department

Tables 1 and 2 provide data on PCA's by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to awarding department. Contract actions of \$25,000 to \$49,000 accounted for 31.2 percent of the number of actions but only 1.7 percent of the total dollars. Actions of \$1 million or

more represented 80.5 percent of the total dollars but only 8.0 percent of the actions. Actions of \$10 million or more accounted for 56.0 percent of the total dollars but only 0.8 percent of the actions.

Size of Action	Cumulative Percent			
	FY 1986		FY 1985	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$25,000 to \$49,000	31.2	1.7	30.7	1.6
\$1 Million or More	8.0	80.5	7.8	80.8
\$10 Million or More	0.8	56.0	0.9	56.6

As shown in Table 2, actions of \$1 million or more accounted for 79.4 percent of the total Army procurement dollars, as compared with 81.6 percent for the Navy, 84.3 percent for the Air Force, 74.1 percent for the Defense Logistics Agency (DLA), and 51.3 percent for Army Corp of Engineers, Civil Functions.

Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g. firm-fixed price, fixed price incentive, or cost-plus-fixed-fee) are also used for analyzing DOD procurement patterns. Table 3 provides data on the net value and percent distribution of seven types of contract actions.

As shown in this table, actions of \$1 million or more accounted for 97.2 percent of the dollars awarded on fixed-price incentive contracts, 96.0 percent of the cost-plus-incentive fee dollars, 95.0 percent of the fixed price redetermination dollars, and from 58.0 to 86.4 percent of the dollars for the remaining types of contracts.

As shown below, firm-fixed/fixed price escalation contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus-fixed-fee contracts represented the second largest category in terms of number of actions, while fixed-price incentive contracts accounted for the second largest grouping of contracts according to total net value.

Type of Contract	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL (over \$25,000)	238,688	100.0	\$137,543	100.0
Firm-Fixed/Fixed Price Escalation	189,819	79.5	90,505	65.8
Cost-Plus-Fixed Fee	23,520	9.9	11,897	8.6
Other Cost Type	13,788	5.8	3,948	2.9
Fixed-Price Incentive	5,808	2.4	21,397	15.6
Cost-Plus Award Fee	3,638	1.5	3,866	2.8
Cost-Plus Incentive Fee	1,777	.7	5,730	4.2
Fixed-Price Redetermination	338	.1	199	.1

Totals may not add up due to rounding.

Prime Contract Awards by Extent of Competed Procurement

Table 4 displays information on the net value and percent distribution of PCA's according to extent of competed procurement.

Competed contract actions accounted for 73.0 percent of the actions and 55.7 percent of the dollars. Not competed actions made up 19.7 percent of the actions and 21.4 percent of the dollars. Follow-on only made up 7.3 percent of the actions, but 23.0 percent of the dollars. (These percentages were all computed based on the Total Except Exclusions column of Table 4.)

Prime Contract Awards by Kind of Action

PCA's are arrayed according to kind of procurement action (initial letter contract, definitive contract, change order, etc.) in Table 5. As shown in this table, actions of \$1 million or more accounted for 98.7 percent of the dollars awarded for definitive contracts which superseded letter contracts, 95.2 percent of the initial letter contract dollars, and from 56.9 to 89.7 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 70.1 percent of all actions and 52.2 percent of the dollars. Modifications to contracts accounted for 29.9 percent of the actions and 47.8 percent of the dollars. The distribution within these two categories is shown in the table below.

	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL	238,688	100.0	\$137,543	100.0
Actions Other Than Modifications	167,223	70.1	71,824	52.2
Definitive Contract	87,208	36.5	46,324	33.7
Order Under Contract	78,562	32.9	18,780	13.7
Initial Letter Contract	769	.3	2,488	1.8
Definitive Contract Superseding Letter Contract	684	.3	4,232	3.1
Modifications	71,465	29.9	65,718	47.8
Funding Action	34,250	14.3	32,087	23.3
Additional Work	22,539	9.4	30,456	22.1
Change Order	12,832	5.4	3,714	2.7
Termination	1,844	.8	-538	.4

Totals may not add up due to rounding.

Prime Contract Awards by Selected Procurement Programs

A procurement program designates a grouping of supplies, construction, or other services. When planned use is known at the time of purchase, a procurement program is assigned on the basis of the use of the supplies or work purchased (e.g. expenditure for maintenance tools peculiar to an aircraft would be included in the procurement program for aircraft, while general purpose production equipment would be grouped in the miscellaneous supplies procurement program.) In this new table, Table 6, nine selected procurement programs have been developed for displaying information for management use.

Prime Contract Awards by Labor Standard Statutes

Table 7, a new table in fiscal year 1986, deals with certain labor standard statutes applicable to DoD contract awards. Actions of \$1 million or more accounted for 87.6 percent of the dollars subject to the Walsh-Healey Act, Manufacturer, 67.4 percent of the Davis-Bacon Act dollars, 60.4 percent of the Service Contract Act dollars, and 59.1 percent of the Walsh-Healey Act, Regular Dealer dollars.

As shown below, 85.1 percent of the total dollars are subject to some form of labor standard statute.

	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL	238,688	100.0	\$137,543	100.0
Subject to labor standard statutes	173,979	72.9	116,989	85.1
Walsh-Healey Act, Manufacturer	117,698	49.3	99,037	72.0
Service Contract Act	21,696	9.1	6,427	4.7
Walsh-Healey Act, Regular Dealer	18,436	7.7	4,717	3.4
Davis-Bacon Act	16,149	6.8	6,808	4.9
Not subject to the above	64,709	27.1	20,553	14.9

Totals may not add up due to rounding.

TABLE 1
Department of Defense Prime Contract Awards by Size and by
Military Department (Distribution): FY 1986

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL ¹		ARMY		NAVY		AIR FORCE		DLA ²		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
TOTAL	238,688	\$137,543	57,470	\$31,737	75,809	\$43,860	55,024	\$42,157	37,096	\$14,251	5,385	\$ 1,414
25,000 - 49,000	74,497	2,355	16,321	524	24,515	734	14,945	455	15,043	521	1,640	53
50,000 - 99,000	63,076	3,976	13,878	894	21,092	1,279	13,471	805	11,450	789	1,381	87
100,000 - 199,000	37,897	4,624	8,832	1,113	12,291	1,442	9,397	1,086	5,094	685	840	101
200,000 - 299,000	16,058	3,399	3,843	826	5,060	1,052	4,330	869	1,824	432	389	76
300,000 - 499,000	15,032	4,919	3,893	1,261	4,489	1,459	4,152	1,290	1,417	532	411	134
500,000 - 999,000	13,121	7,524	3,716	1,907	3,549	2,114	3,749	2,105	1,084	734	399	237
1,000,000 - 1,999,000	8,319	8,682	2,904	2,340	2,112	2,541	2,203	2,354	532	712	209	248
2,000,000 - 2,999,000	4,102	6,010	2,062	1,829	795	1,644	867	1,652	202	469	58	137
3,000,000 - 4,999,000	2,645	7,700	921	2,229	729	2,394	722	2,066	144	524	33	118
5,000,000 - 9,999,000	1,990	11,384	630	3,389	539	3,346	581	3,049	136	887	20	120
\$10,000,000 or more	1,951	76,970	470	15,424	638	25,854	607	26,427	170	7,967	5	103
Average Size (Dollars)		\$576,246		\$552,236		\$578,559		\$766,157		\$384,165		\$262,581
PERCENT DISTRIBUTION												
TOTAL	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0
25,000 - 49,000	31.2	1.7	28.4	1.7	32.3	1.7	27.2	1.1	40.6	3.7	30.5	3.7
50,000 - 99,000	26.4	2.9	24.1	2.8	27.8	2.9	24.5	1.9	30.9	5.5	25.6	6.2
100,000 - 199,000	15.9	3.4	15.4	3.5	16.2	3.3	17.1	2.6	13.7	4.8	15.6	7.1
200,000 - 299,000	6.7	2.5	6.7	2.6	6.7	2.4	7.9	2.1	4.9	3.0	7.2	5.4
300,000 - 499,000	6.3	3.6	6.8	4.0	5.9	3.3	7.5	3.1	3.8	3.7	7.6	9.5
500,000 - 999,000	5.5	5.5	6.5	6.0	4.7	4.8	6.8	5.0	2.9	5.2	7.4	16.8
1,000,000 - 1,999,000	3.5	6.3	5.1	7.4	2.8	5.8	4.0	5.6	1.4	5.0	3.9	17.5
2,000,000 - 2,999,000	1.7	4.4	3.6	5.8	1.0	3.7	1.6	3.9	.5	3.3	1.1	9.7
3,000,000 - 4,999,000	1.1	5.6	1.6	7.0	1.0	5.5	1.3	4.9	.4	3.7	.6	8.3
5,000,000 - 9,999,000	.8	8.3	1.1	10.7	.7	7.6	1.1	7.2	.4	6.2	.4	8.5
\$10,000,000 or more	.8	56.0	.8	48.6	.8	58.9	1.1	62.7	.5	55.9	.1	7.3

¹ Includes Other Defense Agency awards not included elsewhere in this table.

² Defense Logistics Agency.

TABLE 2
Department of Defense Prime Contract Awards by Size and by
Military Department (Cumulative): FY 1986

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL ¹		ARMY		NAVY		AIR FORCE		DLA ²		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,951	\$ 76,970	470	\$15,424	638	\$25,854	607	\$26,427	170	\$ 7,967	5	\$ 103
5,000,000 or more	3,941	88,353	1,100	18,813	1,177	29,200	1,188	29,476	306	8,853	25	223
3,000,000 or more	6,586	96,053	2,021	21,042	1,906	31,594	1,910	31,542	450	9,377	58	341
2,000,000 or more	10,688	102,064	4,083	22,871	2,701	33,237	2,777	33,194	652	9,846	116	478
1,000,000 or more	19,007	110,746	6,987	25,211	4,813	35,778	4,980	35,548	1,184	10,558	325	726
500,000 or more	32,128	118,270	10,703	27,118	8,362	37,893	8,729	37,653	2,268	11,292	724	963
300,000 or more	47,160	123,189	14,596	28,380	12,851	39,352	12,881	38,943	3,685	11,824	1,135	1,098
200,000 or more	63,218	126,588	18,439	29,205	17,911	40,404	17,211	39,812	5,509	12,257	1,524	1,174
100,000 or more	101,115	131,212	27,271	30,319	30,202	41,846	26,608	40,898	10,603	12,942	2,364	1,274
50,000 or more	164,191	135,188	41,149	31,213	51,294	43,125	40,079	41,703	22,053	13,731	3,745	1,361
25,000 or more	238,688	137,543	57,470	31,737	75,809	43,860	55,024	42,157	37,096	14,251	5,385	1,414
CUMULATIVE PERCENT												
\$10,000,000 or more	.8	56.0	.8	48.6	.8	58.9	1.1	62.7	.5	55.9	.1	7.3
5,000,000 or more	1.7	64.2	1.9	59.3	1.6	66.6	2.2	69.9	.8	62.1	.5	15.8
3,000,000 or more	2.8	69.8	3.5	66.3	2.5	72.0	3.5	74.8	1.2	65.8	1.1	24.1
2,000,000 or more	4.5	74.2	7.1	72.1	3.6	75.8	5.0	78.7	1.8	69.1	2.2	33.8
1,000,000 or more	8.0	80.5	12.2	79.4	6.3	81.6	9.1	84.3	3.2	74.1	6.0	51.3
500,000 or more	13.5	86.0	18.6	85.4	11.0	86.4	15.9	89.3	6.1	79.2	13.4	68.1
300,000 or more	19.8	89.6	25.4	89.4	17.0	89.7	23.4	92.4	9.9	83.0	21.1	77.7
200,000 or more	26.5	92.0	32.1	92.0	23.6	92.1	31.3	94.4	14.9	86.0	28.3	83.0
100,000 or more	42.4	95.4	47.5	95.5	39.8	95.4	48.4	97.0	28.6	90.8	43.9	90.1
50,000 or more	68.8	98.3	71.6	98.3	67.7	98.3	72.8	98.9	59.4	96.4	69.5	96.3
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

NOTE: Refer to TABLE 1 for footnotes.

(AMOUNTS IN MILLIONS)

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TABLE 3 (concluded)
Department of Defense Prime Contract Awards by Size and by
Type of Contract: FY 1986

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	162	\$ 3,553	82	\$ 1,675	109	\$ 4,155	48	\$ 1,127
5,000,000 or more	356	4,807	179	2,318	216	4,742	88	1,363
3,000,000 or more	651	5,803	286	2,705	301	5,044	169	1,649
2,000,000 or more	1,038	6,673	444	3,031	393	5,236	279	1,873
1,000,000 or more	2,163	8,132	710	3,341	609	5,498	610	2,290
500,000 or more	4,096	9,381	1,085	3,573	845	5,632	1,277	2,694
300,000 or more	6,419	10,215	1,396	3,680	1,009	5,675	2,103	2,975
200,000 or more	8,893	10,773	1,668	3,733	1,138	5,694	3,144	3,203
100,000 or more	13,656	11,390	2,221	3,800	1,373	5,718	5,840	3,540
50,000 or more	19,180	11,753	2,965	3,846	1,570	5,726	10,271	3,834
25,000 or more	23,520	11,897	3,638	3,866	1,777	5,730	13,788	3,948
Average Size (Dollars)		\$505,825		\$1,062,672		\$3,224,536		\$286,336
CUMULATIVE PERCENT								
\$10,000,000 or more	.7	29.9	2.3	43.3	6.1	72.5	.3	28.5
5,000,000 or more	1.5	40.4	4.9	60.0	12.2	82.8	.6	34.5
3,000,000 or more	2.8	48.8	7.9	70.0	16.9	88.0	1.2	41.8
2,000,000 or more	4.4	56.1	12.2	78.4	22.1	91.4	2.0	47.4
1,000,000 or more	9.2	68.4	19.5	86.4	34.3	96.0	4.4	58.0
500,000 or more	17.4	78.9	29.8	92.4	47.6	98.3	9.3	68.2
300,000 or more	27.3	85.9	38.4	95.2	56.8	99.0	15.3	75.4
200,000 or more	37.8	90.6	45.8	96.6	64.0	99.4	22.8	81.1
100,000 or more	58.1	95.7	61.1	98.3	77.3	99.8	42.4	89.7
50,000 or more	81.5	98.8	81.5	99.5	88.4	99.9	74.5	97.1
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

TABLE 4
Department of Defense Prime Contract Awards by Size and by
Extent of Competed Procurement: FY 1986

(AMOUNTS IN MILLIONS)

SIZE (IN DOLLARS)	TOTAL		EXCLUSIONS ¹		TOTAL EXCEPT EXCLUSIONS		COMPETED ²		FOLLOW ON		NOT COMPETED	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,951	\$ 76,970	115	\$ 3,533	1,836	\$73,436	888	\$35,533	488	\$23,561	460	\$14,342
5,000,000 or more	3,944	88,371	319	4,203	3,625	84,168	1,775	41,297	855	25,287	995	17,584
3,000,000 or more	6,594	96,091	730	4,691	5,864	91,400	2,915	45,448	1,277	26,304	1,672	19,649
2,000,000 or more	10,702	102,116	2,143	5,154	8,559	96,962	4,355	48,758	1,782	27,118	2,422	21,086
1,000,000 or more	19,033	110,811	3,564	6,012	15,469	104,800	8,179	53,738	2,884	28,119	4,406	22,942
500,000 or more	32,225	118,383	5,552	6,980	26,673	111,404	15,064	58,221	4,342	28,760	7,267	24,423
300,000 or more	47,420	123,362	7,649	7,668	39,771	115,694	23,575	61,272	5,667	29,070	10,529	25,353
200,000 or more	63,891	126,860	9,877	8,171	54,014	118,688	33,388	63,489	6,860	29,242	13,766	25,958
100,000 or more	103,374	131,702	14,870	8,825	88,504	122,877	58,537	66,777	9,305	29,435	20,662	26,665
50,000 or more	170,175	135,930	22,545	9,340	147,630	126,590	102,895	69,699	12,928	29,612	31,807	27,279
25,000 or more	251,585	138,525	31,146	9,630	220,439	128,896	160,151	71,607	16,332	29,690	43,956	27,599
Average Size (Dollars)	\$550,609		\$309,189		\$584,724		\$447,122		\$1,817,904		\$627,878	
CUMULATIVE PERCENT												
\$10,000,000 or more	.8	55.6	.4	36.7	.8	57.0	.6	49.6	3.0	79.4	1.0	52.0
5,000,000 or more	1.6	63.8	1.0	43.6	1.6	65.3	1.1	57.7	5.2	85.2	2.3	63.7
3,000,000 or more	2.6	69.4	2.3	48.7	2.7	70.9	1.8	63.5	7.8	88.6	3.8	71.2
2,000,000 or more	4.3	73.7	6.9	53.5	3.9	75.2	2.7	68.1	10.9	91.3	5.5	76.4
1,000,000 or more	7.6	80.0	11.4	62.4	7.0	81.3	5.1	75.0	17.7	94.7	10.0	83.1
500,000 or more	12.8	85.5	17.8	72.5	12.1	86.4	9.4	81.3	26.6	96.9	16.5	88.5
300,000 or more	18.8	89.1	24.6	79.6	18.0	89.8	14.7	85.6	34.7	97.9	24.0	91.9
200,000 or more	25.4	91.6	31.7	84.8	24.5	92.1	20.8	88.7	42.0	98.5	31.3	94.1
100,000 or more	41.1	95.1	47.7	91.6	40.1	95.3	36.6	93.3	57.0	99.1	47.0	96.6
50,000 or more	67.6	98.1	72.4	97.0	67.0	98.2	64.2	97.3	79.2	99.7	72.4	98.8
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

¹ Includes awards for educational/nonprofit institutions, utilities, the 8A Program, and brand name items for commissary resale.

² Includes post-CICA GSA schedule awards.

TABLE 5
Department of Defense Prime Contract Awards by Size and by
Kind of Action: FY 1986

(AMOUNTS IN MILLIONS)

[illegible]

(AMOUNTS IN MILLIONS)

[illegible]

(AMOUNTS IN MILLIONS)

[illegible]

**Department of Defense Prime Contract Awards by Size and by
Selected Procurement Programs: FY 1986**

(AMOUNTS IN MILLIONS)

[illegible]

TABLE 7
Department of Defense Prime Contract Awards by Size and by
Labor Standard Statutes: FY 1986

(AMOUNTS IN MILLIONS)

[illegible]